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Speaking engagements

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Speaking

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SPEAKER	DATE	SUBJECT	AUDIENCE
Atlanta Dryden, E. R.	Jan.	Profitability Accounting	Atlanta Chapter, Budget Executives Institute
Boston Wiese, Donald	Dec. 8	Year End Tax Planning 7% Investment Credit and the Depreciation Recapture Rules	Holy Name Society in Natick, Mass. 10th Annual Federal Tax Conference
Chicago Bell, John	Dec. 9	Profitability Accounting	Senior Budgeting Class of DePaul University
	Dec. 12	Management Control & Information Systems	Chicago Assoc. of Commerce & Industry
	Feb. 19	Profitability Accounting	University of Illinois, Urbana Students
	Apr. 15	Profitability Accounting	Chicago Association of Commerce & Industry
	Apr. 16	Inventory Control	Chicago Chapter, Budget Executives Institute
Bragg, James	Nov. 15	New Opportunities in Budgeting as Related to Computers	5th Annual Midwest Regional Conference, Budget Executives Institute
Cowen, Kay	Dec. 5	Purchase and Sale of Businesses- Consideration of the Seller	9th Annual Tax Conference of the Illinois Society of CPAs
DAVIDSON, H. JUSTIN	Dec. 12	Management Control & Information Systems	Chicago Assoc. of Commerce and Industry
	Feb. 13	Profitability Accounting	State University of Iowa Beta Alpha Psi Students
	Feb. 18	The Current State of Sampling Techniques in Accounting	Pittsburgh Chapter of the Institute of Management Sciences
	Feb. 19	Operations Research—A Challenge to Accountants	The Institute of Internal Auditors, Chicago Chapter
	Mar. 14	Management Science Applications in Accounting	11th Annual International Meeting of the Institute of Management Sciences—Pittsburgh
	Apr. 15	Profitability Accounting	Chicago Association of Commerce & Industry
	July 2-30	The Uses of Mathematical Programming in Management Accountancy	Seminar sponsored by Navy Pier Branch of University of Illinois
	Aug. 6- 7	Statistical Sampling	NABAC School for Bank Audit and Control, University of Wisconsin
EBERT, CARROLL	Apr. 16	Flexible Budgeting	Chicago Chapter, Budget Executives Institute
OSTDIEK, GLEN R.	Dec. 12	Management Control and Informa- tion System	Chicago Association of Commerce & Industry
	Apr. 15	Profitability Accounting	Chicago Assoc. of Commerce & Industry
Petran, Anton	Dec. 12	Management Control and and Information Systems	Chicago Assoc. of Commerce & Industry
	Apr. 15	Profitability Accounting	Chicago Assoc. of Commerce & Industry

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Engagements

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SPEAKER

SPEAKER	DATE	SUBJECT	AUDIENCE
Revers, Raymond J. Shehan, Robert M. Siemer, Clemens H. Terry, John J.	Jan. 14	Opportunities in the Public Accounting Field	Counsellors from South suburban high schools of the Chicago area
Soderdahl, Walter	Dec. 7	A Business Approach to Auditing— A New Look	New York University School of Commerce Alumni Association
Trueblood, Robert M.	Nov. 12	Accounting Curricula for Under- graduate Schools of Business	University of Illinois
Dayton			
CUNNINGHAM, KEITH A.	Feb. 27-28	Performance and Profitability Con- trol of Non-Financial Executives	Columbus Chapter Society for Advancement of Management
Olt, Herman J.	Feb.	Family Attribution Rules	Estate Planning Council
WALLACE, IRL C.	Nov. 29	Generally Accepted Auditing Standards, Standards of Field Work	Dayton & Cincinnati Chapters of the Ohio Society of CPAs
Denver			
GRIFFIN, C. H.	Dec. 2	Proposed Changes in Federal Income Tax Law	Jefferson County Insurors Association
	Dec. 3	Students Career Opportunities in Accounting	Denver's North High School
	Dec. 6	Recent Developments in Changes in Accounting Methods	13th Annual Kansas Tax Conference
	Dec. 9	Recent Developments in Changes in Accounting Methods	Colorado Society of CPAs
Detroit		~~ 1	
Detroit Bodman, H. E.	Dec. 4	Distribution Cost Accounting	University of Michigan Beta Alpha Psi
	Feb. 4	Profitability Accounting	University of Texas Accounting Faculty
	Feb. 4	Effective Management Reports	Houston CPA Chapter and Beta Alpha Psi
Jennings, Donald W.	Nov. 11-15	Accounting and Finance for the Non-Financial Executives	University of Wisconsin
JENSEN, WALLACE M.	Nov. 7	What is Good Tax Practice: Government Standards	22nd Annual Institute on Federal Taxation, New York University (part of panel)
Keydel, J. F.	Dec. 13	Long Range Planning	Kalamazoo Business Men's Association
Peters, P. E.	Jan. 21	What Is The Funds Statement?	Grand Rapids Chapter of the American Society of Women Accountants
REAMES, KENNETH S.	Nov. 6	Continuing the Education of the CPAs	Chapter of Beta Alpha Psi, University of Michigan
Schaie, John C.W.	Nov. 21	Management Reporting	Ann Arbor Chapter of the National Association of Accountants
Seitz, J. E.	Jan. 23	Management Reports	American Management Association
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SPEAKER	DATE	SUBJECT	AUDIENCE
WISHART, ROBERT D.	Nov. 4	E.D.P. and the Auditor	Auditing Class of Michigan State University
Wood, D. R.	Feb. 29	Systems Design for On-Line Auditing	Midwinter Systems & Procedures Association Conference in Detroit
Executive office Beyer, Robert	Nov. 19	Profitability Accounting	Rockford Illinois Chapter of NAA
	M ar. 24	Correlation of Control and Planning with Reporting through Profitabil- ity Accounting	NAA Regional Meeting in Chicago
	Apr. 9	Impending Changes in the Public Accounting Profession	Beta Alpha Psi — University of Wisconsin
	May 8	Management Reporting	Pacific Northwest Conference, Systems and Pro- cedures Association in Portland
	May 14	Management Control through Profit- ability Accounting	Chicago Systems Conference — Systems and Pro- cedures Association
	May 21	Profitability Accounting: The Opportunities and the Challenges	Credit and Financial Management "Business Progress Show" in Los Angeles
	Sept. 29	Profitability Accounting	The NABAC Convention in New York
	Jan. 19	Profitability Accounting	Mid-Florida Chapter of NAA
BRISLEY, CHESTER	Nov. 13	Work Measurement Integrated into Variable Budgets	Beta Alpha Psi and Colorado Society of CPAs
Buchan, Joseph	Jan. 21	Operations Research and Budgeting	New York Chapter of Budget Executives
Crane, Roger	Dec. 13-15	The Applications of Advanced Man- agement Techniques to Ongoing Business Organizations	TIMS Methodological Symposium
	Mar. 5	Concepts in Methods of Reimbursing Hospitals for Care Rendered	New Jersey Hospital Association
DIAMOND, WALTER H.	Feb. 18	U.S. Foreign Trade & Investment Outlook in 1964	World Trade Club of Providence
DIAMOND, WALTER H.	Feb. 19	Insuring Your Exports	Industrial Fasteners Institute Conference
	Mar. 21	Taxes As They Affect International Patents and Royalties	AMA General Management Orientation Seminar
	Apr. 2	Financing Foreign Investments	International Executives Association Convention
	Apr. 8	Foreign Credit and Investment Problems	Motor and Equipment Mfrs. Association Export Marketing Group
Mages, Kenneth P.	Nov. 11	Sharper Tools for Retail Management	Honolulu Japanese Chamber of Commerce— Honolulu
	Nov. 12	Inventory Management and Management Reporting	Hawaiian Society of CPAs—Honolulu
	Dec. 2	Retail Accounting	Valley National Bank—Phoenix
Werntz, William W.	Apr. 18	Opinion Bulletin No. 3—Statement of Sources and Application of Funds	New York University (Panel discussion)
Houston Lipscomb, Owen	Nov. 20	Standards of Income Tax Reporting	Houston Chapter Tax Forum of Texas Society of CPAs
	Feb. 4	Taxes in Estate Planning	Estate Planning Conference for Women
Kansas City Brown, Kenneth L.	Feb. 19	Why There Are Audits and What Audits Can Accomplish	Kansas City Controllers Group of Savings & Loan Associations and the Savings and Loan Institute
HOFFMAN, LOREN G.	Jan. 16	Internal Control Procedures for Savings and Loan Associations	Kansas City Controllers Group of Savings and Loan Associations
JACKSON, JERRY B.	Jan. 6	Federal Income Taxes	Kansas City Chapter of Missouri Society of CPAs

SPEAKER	DATE	SUBJECT	AUDIENCE
Los Angeles Bersch, Neil	Nov. 20	Travel and Entertainment Expense	California Accountants in Los Angeles
	Nov. 20	Specialized Problems of Savings and Loan Associations	Arizona Savings & Loan Controllers group in Casa Grande, Arizona
	Nov. 20	Travel and Entertainment	Tax Conference of the California Society of CPAs
Heil, Jack	Dec. 18	Management Information or Bust	Long Beach Chapter of the National Association of Accountants
STRATFORD, RICHARD	Jan. 18	Problems of Small Business	American Council of Independent Laboratories, Inc.
Memphis Stark, Donald F.	Dec. 18	Tax Planning Under the Proposed Revenue Bill of 1963 (HR 8363)	Memphis Chapter of National Association of Accountants
	Jan, 11	Administrative and Procedural Tax Matters	Memphis Chapter of Tennessee Society of CPAs
Milwaukee		Matters	
Best, Donald R.	Nov. 12-15	Finance and Accounting for Non-Financial Executives	University of Wisconsin-Management Institute (Executive seminar)
	Dec. 5	Managerial Control Through Profitability Accounting	University of Wisconsin—Milwaukee
	Jan. 20	Design a Chart of Accounts Around Your Company's Requirements	Milwaukee Chapter of the National Association of Accountants
	Mar. 16-20	Profitability Accounting and Control	Seminars Sponsored by AMA, Chicago
DeTroye, William	Dec. 11	The Ingredients of a Good Management Information System	Milwaukee Chapter of the National Association of Accountants
ROBERTSON, LOWELL L.	Nov. 12-15	Finance and Accounting for Non-Financial Executives	University of Wisconsin-Management Institute (Executive seminar)
Robertson, L.	Feb. 13	Profitability Accounting	Univ. of Iowa, Beta Alpha Psi Students
TRAWICKI, DONALD J.	Nov. 12-15	Finance and Accounting for Non-Financial Executives	University of Wisconsin-Management Institute (Executive seminar)
	Jan. 28	The Pro's and Con's of Leasing	American Society of Women Accountants
Minneapolis			National Association of Accountants
Mooney, Robert	Dec. 5	Investment Credit	
New York	Jan. 17	Investment Credit	NOMA Office Machine Show and Seminar
BROWN, VICTOR H.	Jan. 20	Rate of Return and Capital Investment Analysis	American Management Association
	Feb. 19	New Developments in Communica- tion of Accounting Data	Rochester Chapter—National Association of Accountants
	Apr. 13-17	Profitability Accounting and Control	Chicago Seminar of AMA
Frye, C. R.	Jan. 1-24	Data Communications Systems	Data Communications Systems Seminar of the AMA
LIEBERMAN, BENJAMIN	Nov. 20	Inventory Shortage Control	Tri-State Controllers Group in Pittsburgh
Philadelphia Markhus, Roger C.	Nov. 19	Tax Effects of Real Estate Transactions	Mercer Chapter of the New Jersey Society of CPAs
Phoenix			Arizona Retail Controllers' Association
BRESEE, MILES	Nov. 9	Recent Tax Developments	
	Jan. 25	Tax Savings Under the Proposed Revenue Act of 1964	Southwest Regional Conference of National Office Management Association
Pittsburgh Pittsburgh office personnel	Jan. 29-30	Accounting and Tax Planning	Seminar—Construction Industry Advanced Program of Western Penna.
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March, 1964

SPEAKER	DATE	SUBJECT	AUDIENCE
Ross, Henry J.	Nov. 5	Financing Methods and Investments in Medium Size American Industries	Council for International Progress in Management
Simpson, William J.	Jan. 8	Accounting Policies and Administration	Pittsburgh Chapter National Association of Accountants
Werbaneth, Louis A.	Nov. 5	Financing Methods and Investments in Medium Size American Industries	Council for International Progress in Management
	Nov. 2-22	Depreciation	Pittsburgh Chapter, NAA
	Jan. 9	Depreciation—Past, Present and Future	Pittsburgh Chapter of the Institute of Real Estate Management
	Jan. 15	Tax Planning Under the 1963 Revenue Act	Western Penna. Chapter, American Institute of Real Estate Management
	Jan. 22	You, Your Job, and The Revenue Act of 1964	Pittsburgh Credit Women
Portland Crawford, John S.	Nov. 23	Estate Planning and the CPA	AICPA Professional Development Course
children, jerre of	Nov. 25	Taxation of Fiduciaries	State Society's Advanced Income Tax Course
Gullixson, Stanley	Jan. 9	Tax Treatment for Bad Debt Deductions	Retail Credit Association
NEELY, BILL	Jan. 7	Small Business Management	Small Business Administration
SCHMIDT, LEE	Jan. 20	How To Reduce Income Taxes	Portland Rotary Club
St. Louis Jensen, Robert	Dec. 3	Individual Taxpayers and their Relations with the Internal Revenue Service	Holy Name Society of St. Sebastian Church
MUREN, LEE	Dec. 19	Taxable and Non-Taxable Exchanges	Dolan Realty Company
Ries, Andrew	Dec. 3	Tax Aspects of Equipment Leasing	Monroe, Randolph & St. Clair Illinois County Farm Equipment Dealers
San Diego Meitner, George F. Olson, Glen A. San Francisco	Dec. 10	A CPA's View of Data Processing	Data Processing Management Association Accounting Careers Conference Dept. of Education
Gerver, Eli	Nov. 8	Depreciation Experience with Guidelines	Mid-American Tax Conference St. Louis, Mo.
	Feb. 19	Current Tax Developments	Golden Gate Retail Controllers
Grismer, William	Nov. 14	Living with the Revenue Act of 1962	Redwood Empire Chapter of Savings and Loan Controllers
	Dec. 10	Tax Problems of Closely Held Corporations	CPA Society of San Francisco
	Feb. 8	Tax Problems of Closely Held Corporations	CPA Society of Sunnyvale
STEVENS, ROBERT	Nov. 12	How Banks are Improving Their	Golden Gate Conference of NABAC
	Nov. 21	Ability to Plan and Control Review of Robert Beyer's Book on Profitability Accounting	Sacramento Chapter of National Association of Accountants
WALL, THOMAS B.	Nov. Jan. 30	Everyday Ethical Problems	San Jose Chapter of CPAs
Seattle	Jan. 50	Recent Developments in Pension and Profit	Western Pension Conference
GAEDE, WILLIAM G. MITCHELL, JAMES V.	Jan. 21	Cost Accounting in Process Industries : How It is and How It Should Be	Beta Alpha Psi, University of Washington
PEYTON, PATRICK J.	Jan. 21	Current Income Tax Problems Facing a Trucking Industry	Seattle Chapter, American Trucking Association Accounting Council
Swenson, Norman E.	Dec. 7	Sale or Liquidation of a Corporate Business	Washington Society of CPAs Annual Tax Seminar

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