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## Appendix

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## APPENDIX

Following is a list of additional papers, some of which are in outline form, prepared by members of the Haskins & Sells organization and presented in 1956 before professional and technical groups and similar organizations or published in professional or technical journals.

Elmer G. Beamer -  
Partner, Cleveland

Report of the Commission on Standards of Education and Experience for Certified Public Accountants:

Presented before the following:

Annual Michigan Accounting Conference,  
University of Michigan - October 1956.  
Pittsburgh Chapter of the Pennsylvania Institute of Certified Public Accountants -  
December 1956.

Virgil F. Blank -  
Partner, San Francisco

A New Technique: Published in Best's Insurance News, Fire and Casualty and Life editions - March 1956.

The Impact of Electronics Upon Accounting:

Presented before the following:

Alumni Association of the School of Commerce, Accounts, and Finance of New York University - December 1955.  
American Society of Women Accountants,  
San Francisco - March 1956.

Current Applications of Electronic Computers: Presented before the San Francisco Chapter of The California Society of Certified Public Accountants - March 1956.

The Progress of Electronics in the Field of Banking: Presented before the Officials of American Trust Company, San Francisco - April 1956.

Data Processing in Business on the Pacific Coast: Presented before the faculty of the University of California Graduate School of Business Administration, Berkeley - April 1956.

Analyzing Utility Operations for Use of Electronics: Presented before the Northwest Electric Light and Power Association, Portland, Oregon - June 1956.

Preparation for Electronic Data Processing: Presented before a discussion group at the Annual Conference of the National Association of Cost Accountants, Chicago - June 1956.



Arthur B. Foye -  
Partner, Executive  
Office

Houston and the Accounting Look Abroad:  
Presented before the Houston Chapter of  
The Texas Society of Certified Public Ac-  
countants - March 1956.

Taggart Report - Cost Justification: Chair-  
man of a meeting of the Society of Business  
Advisory Professions at which this report  
was discussed, New York - May 1956.

Cooperation Between State Boards of Ac-  
countancy and State Societies: Presented  
at the Annual Meeting of the Association  
of Certified Public Accountant Examiners,  
Seattle - September 1956.

The Pacific Arc: Presented at the Rotary  
Club, Seattle - September 1956.

Oscar S. Gellein -  
Partner, Executive  
Office

Various Auditing Matters: Presented be-  
fore the Northern Indiana Chapter of the  
Indiana Association of Certified Public  
Accountants - November 1956.

John A. Gidney -  
Principal, Pittsburgh

How Materiality Affects Auditing Techniques  
and Report Presentation: Presented before  
the auditing classes at Pennsylvania State  
University and the University of Pitts-  
burgh - May 1956.

Thomas J. Graves -  
Partner, Washington

Corporate Liquidations: Presented before  
the Dayton University Tax Institute, Dayton,  
Ohio - October 1956.

Important 1956 Developments in Federal  
Income Taxation: Presented before the  
Hagerstown Chapter of the National As-  
sociation of Cost Accountants - Novem-  
ber 1956.

Richard H. Grosse -  
Partner, Pittsburgh

Interesting Experiences in Public Accounting:  
Presented before the Accountancy Club,  
University of Illinois - December 1956.

Thomas B. Hogan -  
Partner, New York

Report of the Commission on Standards of  
Education and Experience for Certified  
Public Accountants: Presented at panel  
discussion before a general meeting of The  
New York State Society of Certified Public  
Accountants - November 1956.

Philip Hudson -  
Principal, Baltimore

Profit-Sharing Plans: Presented at a sem-  
inar sponsored by the Corporate Fiduciaries  
Association of Baltimore City - October  
1956.

- Philip Hudson -  
Principal, Baltimore
- Tax Accounting and Recognition of Accounting Principles Under 1954 Code: Presented before the Income Tax Seminar, Eastern College of Commerce and Law, Baltimore - November 1956.
- Ralph S. Johns -  
Partner, Chicago
- Net Income Per Share: Presented before the following:  
University of Illinois Chapter of Beta Alpha Psi - April 1956.  
National Association of Cost Accountants: Des Moines Chapter - May 1956.  
Omaha Chapter - May 1956.
- Accountants' Liability: Presented at the Annual Meeting of the Illinois Society of Certified Public Accountants - June 1956.
- Errors and Omissions May Boomerang: Presented at the Annual Meeting of the Illinois Society of Certified Public Accountants - June 1956.
- Sigvart O. Joraanstad -  
Principal, Seattle
- Tax Problems: Joint participation with John H. Davis, Seattle, in an open forum of the Washington Society of Licensed Public Accountants, Seattle - February 1956.
- Public Accounting as a Career: Presented at Montana State University - October 1956.
- Arthur W. Koelbel -  
Partner, Boston
- Public Accounting as a Career: Presented at Boston College, Boston University, and Northeastern University - October 1956.
- John E. Kolesar -  
In-Charge Accountant,  
Pittsburgh
- My First Three Years in Public Accounting: Presented before auditing classes at Pennsylvania State University and St. Francis College - May 1956.
- Glen R. McDaniel -  
Partner, Portland
- Qualified Profit-Sharing Plans for Small Business: Presented before the Annual Conference of the Certified Public Accountants of the Pacific Northwest, Yakima, Washington - June 1956.
- Don A. Nelson -  
In-Charge Accountant,  
Los Angeles
- The Effect of Machine and Electronic Systems on Audit Procedures: Joint discussion with Malcolm M. Devore, Los Angeles, before the University of California at Los Angeles Chapter of Kappa Sigma Alpha - December 1956.
- Martha L. O'Sullivan -  
Principal, Los Angeles
- Elections Under the 1954 Code: Presented before the Pasadena Group and the Downtown Group of the Los Angeles Chapter of The California Society of Certified Public Accountants - May and June 1956.

- Martha L. O'Sullivan -  
Principal, Los Angeles
- Elections Under the 1954 Code and Regulations: Presented before the Hollywood-Beverly Hills Group of the Los Angeles Chapter of The California Society of Certified Public Accountants - August 1956.
- Colin I. Park -  
Partner, Buffalo
- Chapter Public Relations: Presented at Public Relations Clinic sponsored by The New York State Society of Certified Public Accountants - November 1956.
- Theron L. Parr -  
In-Charge Accountant,  
Atlanta
- Opportunities in Public Accounting: Presented at panel discussion on Commerce Day, University of Alabama - April 1956.
- Harold V. Petrillo -  
Partner, New York
- Preparation and Application of AIA Booklet on Brokerage Audits: Presented at Technical Meeting on Stock Brokerage Accounting of The New York State Society of Certified Public Accountants - November 1956.
- Paul W. Pinkerton -  
Partner, New York
- General Approaches to the Study of Electronics by Specific Companies: Presented before the New York Chapter of the National Association of Cost Accountants - May 1956.
- An Example of Advisory Services by CPAs: Presented before the 23rd Annual Conference of The New York State Society of Certified Public Accountants, Pocono Manor, Pennsylvania - June 1956; published in The New York Certified Public Accountant - August 1956.
- Mechanization: Presented at an orientation program of the American Management Association, Hamilton, New York - August 1956.
- Preparing for Tomorrow's Systems: Leader of two seminars discussing this subject at the International Systems Meeting of the Systems and Procedures Association of America, Philadelphia - October 1956.
- John W. Queenan,  
Partner, Executive  
Office
- Accountants' Position in Tax Practice: Presented at the Mountain States Accounting Conference, Santa Fe, New Mexico - June 1956.
- Lad A. Rehula -  
Partner, Cleveland
- My Experiences in Public Accounting: Presented before the Omicron Chapter of Beta Alpha Psi, Ohio State University - November 1956.

Charles F. Reinhardt -  
Partner, Los Angeles

Experiences in Connection with the Obtaining of Rulings Under the 1954 Internal Revenue Code: Presented before the Hollywood-Beverly Hills Group and the Pasadena Group of the Los Angeles Chapter of The California Society of Certified Public Accountants - May and June 1956.

Daniel M. Sheehan -  
Partner, Houston

Accounting Statements and Reports to Management: Presented at Agricultural and Mechanical College of Texas - February 1956.

Meeting the Deadline of Early Closing: Presented before the Houston Chapter of the National Association of Cost Accountants - March 1956.

Russell P. Shomler -  
Principal, Los Angeles

Techniques in Writing Long-Form Reports: Presented before the Downtown Group of the Los Angeles Chapter of The California Society of Certified Public Accountants - August 1956.

Report Writing: Presented at the Eighth Annual Graduate Study Conference sponsored by The California Society of Certified Public Accountants, Claremont Men's College - August 1956.

Robert L. Steele -  
Principal, Seattle

The Missing Men: Published in the Bulletin of the Washington Society of Certified Public Accountants - January 1956.

Recruiting Accounting Personnel: Moderator of panel discussion on this subject sponsored by the Washington Society of Certified Public Accountants - February 1956.

Public Accounting as a Career: Presented at Montana State University - October 1956.

Gordon C. Stubbs -  
Partner, Cincinnati

What a Treasurer Ought to Know about Electronic Data-Processing Systems: Presented before The Cleveland Treasurers' Club of the Cleveland Chamber of Commerce - April 1956.

Lawrence M. Walsh -  
Partner, Executive  
Office

Recruiting, Developing, and Training Staff Accountants: Presented at the Seventh Annual Graduate Accounting Conference, University of Florida - October 1956.

Paul K. Webster -  
Partner, Los Angeles

Taxes: A Look at the New Law, One Year  
Later:

Presented before the following:  
San Francisco Chapter of the National  
Association of Cost Accountants - Feb-  
ruary 1956.  
Tax Section of the California State Bar  
Association, San Francisco - February  
1956.

An Inside Look at the Internal Revenue Ser-  
vice: Presented before the Hollywood-Bev-  
erly Hills Group of the Los Angeles Chapter  
of The California Society of Certified Public  
Accountants - May 1956.

Lorin H. Wilson -  
Partner, Seattle

Comments Useful to Users of Long-Form  
Reports: Presented before auditing class,  
University of Washington - December 1956.

Robert G. Wright -  
Principal, Chicago

Case Study in Electronic Data Processing:  
Presented at the Annual Cost Forum of the  
Boston Chapter of the National Association  
of Cost Accountants, Harvard University -  
April 1956.

Series of Lectures to the Summer Conference  
on Computers and Data Processors: Pre-  
sented at the University of Michigan - June  
1956.

Electronic Data Processing: Presented at a  
Symposium on Accounting and Taxation,  
North Carolina Association of Certified  
Public Accountants, Chapel Hill - Novem-  
ber 1956.

Electronics: Presented before the Saint Louis  
Chapter of the National Association of Cost  
Accountants by Jack L. Elliott, Saint Louis -  
December 1956.