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## Appendix

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## Appendix

Following is a list of additional papers for the year 1958, some of which are in outline form, prepared by members of the Haskins & Sells organization and presented before professional and technical groups and similar organizations or published in professional or technical journals.

Robert D. Arnett —  
*Systems Consultant*  
Seattle

*Inventory Control:*

Presented before a technical conference of the Washington Society of Certified Public Accountants, University of Washington, Seattle — November 1958.

Ralph T. Bartlett —  
*Principal*  
Newark

*The Jenkins-Keogh Bill:*

Presented before the Newark Kiwanis Club — Newark, New Jersey — August 1958.

Elmer G. Beamer —  
*Partner*  
Cleveland

*Careers in Accounting:*

Presented at a career conference of high school students at Cleveland Heights High School, Cleveland — March 1958.

*The Continuing Education Program of the American Institute of CPAs:*

Presented before the Southwestern Section of the American Accounting Association, Dallas, Texas — April 1958.

*The State Societies' Part in the AICPA Continuing Education Program:*

Presented before the presidents of State CPA societies attending AICPA Council Meeting, Phoenix, Arizona — April 1958.

*Continuing Adult Education for the Public Accountant:*

Presented at the Tenth Annual Louisiana Accounting Conference, Louisiana Polytechnic Institute, Ruston, Louisiana — October 1957; published in the *Proceedings of the Conference* and in *Selected Papers — 1957*; adapted and published in *The Journal of Accountancy* — November 1958.

*Professional Development — A Continuing Responsibility:*

Participated as chairman of panel discussion at Annual Meeting of American Institute of Certified Public Accountants, Detroit — October 1958.

- Elmer G. Beamer —  
*Partner*  
 Cleveland
- The Lighter Side of Public Accounting:*  
 Presented before the Miami University  
 Chapter of Beta Alpha Psi, Oxford, Ohio  
 — October 1958.
- Jerome A. Benning —  
*Partner*  
 Minneapolis
- Estate Planning:*  
 Presented before the Minneapolis Chapter  
 of the American Society of Chartered Life  
 Underwriters — May 1958.
- Virgil F. Blank —  
*Partner*  
 San Francisco
- Development of Machine Accounting and  
 Machine Accountants:*  
 Presented at a technical conference of the  
 National Machine Accountants Association  
 — April 1958.
- Officers Accounting Controls in an Electronic  
 System:*  
 Presented at the Annual Meeting of the  
 Officers and Division Controllers of North  
 American Aviation, Inc., Los Angeles —  
 April 1958.
- Report to American Association of Blood  
 Banks:*  
 Presented at the Annual Meeting of the  
 American Association of Blood Banks,  
 Cincinnati — November 1958.
- Service Bureau Tabulating:*  
 Presented at an Accounting Systems Work-  
 shop of the San Francisco Chapter of The  
 California Society of Certified Public Ac-  
 countants — December 1958.
- Curtis H. Cadenhead —  
*Partner*  
 Dallas
- Activities of the American Institute of Certi-  
 fied Public Accountants:*  
 Presented before the Dallas Chapter of the  
 Texas Society of Certified Public Account-  
 ants — January 1958.
- Edward W. Carmody —  
*Partner*  
 New Orleans
- Income Tax Depletion:*  
 Presented at The Louisiana Accounting  
 Conference of the Louisiana Polytechnic  
 Institute, Ruston — October 1958.
- Lawrence F. Chandler —  
*Principal*  
 Omaha
- Farm Management Suggestions from an In-  
 come Tax Viewpoint:*  
 Participated in panel discussion before The  
 Farmers Club of Omaha — December 1958.

- Olen W. Christopherson — *The Accountant's Certificate or Short-Form Report; Analysis of the Financial Statements of a Finance Company:*  
*Partner*  
 Milwaukee  
 Presented in panel discussion sponsored by The Wisconsin Society of Certified Public Accountants' Committee on Cooperation with Bankers, Milwaukee — June 1958.
- Nelson C. Church — *Deductions for Tax Purposes for the Sole Proprietor:*  
*Principal*  
 New Orleans  
 Presented before the New Orleans Television and Electronic Service Association — March 1958.
- Charles L. Clapp — *Accounting for Your Expenses:*  
*Partner*  
 Rochester  
 Presented before the Rochester Salesmens Club, Rochester — March 1958.
- Francis G. Connelly — *Career Opportunities in Accounting for the CPA with Public Accounting Firms:*  
*Partner*  
 New York  
 Presented at Career Day Forum of New York University — February 1958.
- Current Auditing Problems:*  
 Presented at Graduate Study Conference of Graduate School of Business Administration, New York University—October 1958.
- Review of "The Accountant's Function, Infallibility or Skill and Judgment?":*  
 Published in *Current Reading* Department of *The Journal of Accountancy* — December 1958.
- Gayle L. Dalferes — *A Brief Look at the Securities and Exchange Commission:*  
*Partner*  
 New Orleans  
 Presented at The School of Business Administration, Tulane University, New Orleans — January 1958.
- Bruce L. Davis, Jr. — *Budgeting and Cash Projections for Your Business:*  
*Principal*  
 Jacksonville  
 Presented as part of Small-Business Short Course sponsored by Jacksonville Chapter of Florida Institute of Certified Public Accountants and Jacksonville Area Chamber of Commerce, Jacksonville — November 1958.
- James F. Dunn, Jr. — *Records Management:*  
*Principal*  
 Houston  
 Presented in panel discussion before the Houston Chapter of Systems & Procedures Association, Houston, Texas — April 1958.

- James F. Dunn, Jr. —  
Principal  
Houston
- Cut Costs With Cost Accounting:*  
Prepared under joint authorship and published in *Petroleum Refiner* — July 1958.
- Internal Reports, Budgeting, and Forecasting:*  
Presented before the Management Services Conference of the Houston Chapter of the Texas Society of Certified Public Accountants — November 1958.
- Laurence O. Eames —  
Principal  
Washington
- Salvage Value and Depreciable Life of Property:*  
Presented before the American University Tax Institute 1958, Washington, D. C. — December 1958.
- Harvey O. Edson —  
Systems Consultant  
New York
- Return on Investment — Analysis by Synthesis:*  
Presented before the Annual Meeting of The Ohio Society of Certified Public Accountants, Columbus — September 1958; published in *The Ohio Certified Public Accountant* — Spring 1959.
- Samuel E. Ellis —  
Partner  
Kansas City
- What the CPA Expects of the New Junior:*  
Presented before the Accounting Club of the University of Kansas on occasion of presentation of Haskins & Sells Foundation Scholastic Award, Lawrence, Kansas — October 1958.
- Rudolph J. Englert —  
Partner  
Cincinnati
- Recent Developments in Taxes:*  
Presented before the following:  
Cincinnati Chapter of the American Society of Women Accountants — January 1958;  
Cincinnati Chapter of the Tax Executives Institute — April 1958.
- Francis B. Garner —  
In-Charge Accountant  
Charlotte
- Individual Income Taxes:*  
Presented before the Belmont Kiwanis Club, Belmont, North Carolina — February 1958.
- William D. Gasser —  
Partner  
Rochester
- Accounting as a Career:*  
Presented on Career Day at Irondequoit High School, Town of Irondequoit, New York — December 1958.
- Oscar S. Gellein —  
Partner  
Newark
- Accountants' Legal Responsibility and Reports:*  
Presented before the Central States Conference of Certified Public Accountants, Minneapolis — June 1958.

- Oscar S. Gellein —  
*Partner*  
 Newark
- Review of "Accelerated Depreciation and the Allocation of Income Taxes":*  
 Published in *Current Reading Department of The Journal of Accountancy* — September 1958.
- Spheres of Cooperation Between the Accounting and Legal Professions:*  
 Presented before joint meeting of Monmouth-Ocean Chapter of the New Jersey Society of Certified Public Accountants, Asbury Park — October 1958.
- John A. Gidney —  
*Principal*  
 Pittsburgh
- Report on the Fourth Annual Accounting Study Conference at Pennsylvania State University:*  
 Presented before the Pittsburgh Chapter of the Pennsylvania Institute of Certified Public Accountants — September 1958.
- Changes in Accounting Methods:*  
 Presented at The Eleventh Annual Tax Conference of the Columbus Chapter of The Ohio Society of Certified Public Accountants — November 1958; published in *The Ohio Certified Public Accountant* — Summer 1959.
- John W. Gilbert —  
*In-Charge Accountant*  
 Los Angeles
- Organization of Tax Department:*  
 Participated in panel discussion before the Denver Chapter of the Colorado Society of Certified Public Accountants — January 1958.
- Bertram E. Gill —  
*Partner*  
 New York
- Federal Tax Developments of Interest to Industrial Accountants:*  
 Presented before the Providence Chapter of the National Association of Accountants — Providence, Rhode Island — March 1958.
- Allan A. Gilman —  
*Principal*  
 Rochester
- Budgeting and Forecasting:*  
 Presented at Workshop Program for commercial credit officers of Genesee Valley Union Trust Company, Rochester — January 1958.
- Edward A. Graves —  
*Senior Assistant Accountant*  
 Cleveland
- Career in Public Accounting:*  
 Participated in panel discussion of this subject before the John Carroll University Commerce Club, Cleveland — February 1958.

Thomas J. Graves —  
Partner  
Executive Office

*When is New Property Not New for Accelerated Depreciation:*  
Published in *Tax Clinic* Department of *The Journal of Accountancy* — April 1958.

*Tax Legislation in 1958:*  
Presented at the Annual Meeting of the Illinois Society of Certified Public Accountants, Peoria — June 1958.

*Timely Mailing Treated as Timely Filing:*  
Published in *Tax Clinic* Department of *The Journal of Accountancy* — August 1958.

*Tax Provisions Relating to Accounting Methods:*  
Presented at the Annual Meeting of The Ohio Society of Certified Public Accountants, Columbus — September 1958.

*Conflicts Between Tax and Book Accounting:*  
Published in *Tax Clinic* Department of *The Journal of Accountancy* — October 1958.

*Changes in Accounting Methods:*  
Presented before the Seventeenth Annual Institute on Federal Taxation, New York University, New York — November 1958.

*Tax Consequences of Accounting Methods:*  
Presented at Annual Tax Conference of the Minnesota Society of Certified Public Accountants, Minneapolis — November 1958.

*Accounting Methods and Related Income Tax Problems:*  
Presented at a Joint Dinner Meeting of the District of Columbia Institute of Certified Public Accountants and the Maryland Association of Certified Public Accountants — December 1958.

Richard H. Grosse —  
Partner  
Pittsburgh

*Public Accounting as a Career:*  
Presented before the University of Pittsburgh Chapter of Beta Alpha Psi — February 1958.

*The Public Accountant Looks at Internal Auditing:*  
Presented before the following:  
Finance Seminar of the American Management Association, New York — February 1958;  
Chicago Chapter of The Institute of Internal Auditors — September 1958.

- Richard H. Grosse —  
*Partner*  
 Pittsburgh
- Conduct and Grading of CPA Examinations:*  
 Presented before the Harrisburg Chapter of the Pennsylvania Institute of Certified Public Accountants — April 1958.
- Joseph J. Gulick —  
*Management Consultant*  
 New York
- Budgets as an Aid to More Effective Bank Management:*  
 Presented before The New York Conference of The National Bank Association of Bank Auditors and Comptrollers — April 1958.
- Joe L. Hagman —  
*Partner*  
 Seattle
- Accountants' Reports:*  
 Presented before the auditing class at the University of Washington, Seattle — August 1958.
- E. Frederick Halstead —  
*Principal*  
 New Orleans
- The Place of the Machine Facility in Company Organization:*  
 Presented before the Houston Chapter of the National Machine Accountants Association — November 1958.
- Emmett S. Harrington —  
*Partner*  
 Executive Office
- Personnel Manuals:*  
 Presented before The New York State Society of Certified Public Accountants, New York — December 1958.
- Charles S. Holtz —  
*Principal*  
 Denver
- Financing of Small-Loan Companies:*  
 Presented in panel discussion before Rocky Mountain Group, Missouri Valley Chapter of Robert Morris Associates, Denver — February 1958.
- Philip Hudson —  
*Principal*  
 Baltimore
- Essentially Equivalent to a Dividend:*  
 Published in the *CPA News Bulletin* of The Maryland Association of Certified Public Accountants — March 1958.
- Thomas W. Hudson, Jr. —  
*Principal*  
 Atlanta
- Important Federal Tax Legislation in 1958:*  
 Presented before the Waycross, Georgia Chapter of the Georgia Society of Certified Public Accountants — October 1958.
- Problems in Utilizing Operating Losses:*  
 Presented before the Atlanta Chapter of the Georgia Society of Certified Public Accountants and the Georgia State College of Business Administration — November 1958.



- Thomas W. Hudson, Jr. — *Accelerated Depreciation and Deferred Income Taxes — The Accountant's Responsibility:*  
Principal  
Atlanta  
Presented at the Small Practitioners' Forum of the Georgia Society of Certified Public Accountants, Macon — December 1958.
- John B. Irvin — *Michigan Annual Privilege Fee:*  
*In-Charge Accountant*  
Detroit  
Published in *The Michigan CPA Bulletin* — April 1958.
- Ralph S. Johns — *Accountants' Liability:*  
*Partner*  
Chicago  
Presented as seminar lecture at the University of Notre Dame, South Bend, Indiana — April 1958.
- Professional Ethics:*  
Presented before Annual Meeting of the Illinois Society of Certified Public Accountants, Peoria — June 1958.
- Accountants' Liability:*  
Presented before the Hawaiian Society of Certified Public Accountants, Honolulu — July 1958.
- The Short Form of Accountants' Report:*  
Presented at a Technical Session of the Illinois Society of Certified Public Accountants, Chicago — October 1958.
- The Legal Responsibility of an Accountant:*  
Presented before the University of Iowa Chapter of Beta Alpha Psi — October 1958.
- Current Problems in Accounting:*  
Presented before the Minnesota Society of Certified Public Accountants, Minneapolis — December 1958.
- Robert W. Johnson — *Current Developments in Federal Income Taxation:*  
*Partner*  
Omaha  
Presented at monthly meeting of the Omaha Farm Equipment Association, Omaha — March 1958.
- Recent Developments in Federal Income Taxation:*  
Presented before the following:  
Omaha Concord Club — October 1958;  
Ak-Sar-Ben Chapter of the National Association of Machine Accountants, Omaha — November 1958.

- Robert W. Johnson —  
*Partner*  
 Omaha
- Farm Management Suggestions from an Income Tax Viewpoint:*  
 Participated in panel discussion before The Farmers Club of Omaha — December 1958.
- C. Howard Kast —  
*Principal*  
 Denver
- Silent Partners in Your Business:*  
 Presented before the Southwest Denver Kiwanis Club, Denver—January 1958.
- Opportunities and Responsibilities of Public Accounting as a Career:*  
 Presented before group of students at the University of South Dakota, Vermillion, South Dakota — April 1958.
- Denver Financial Crisis:*  
 Presented before the Denver League of Women Voters, Denver, Colorado—November 1958.
- Richard B. Keigley —  
*Partner*  
 Honolulu
- Practical Problems in Connection with Gifts and Short-Term Trusts:*  
 Presented before the Hawaii Estate Planning Council, Honolulu—June 1958.
- Hypothetical Estate Planning Problem:*  
 Participated in panel discussion sponsored by Hawaii Estate Planning Council, Honolulu—October and November 1958.
- David H. Kendall —  
*In-Charge Accountant*  
 San Francisco
- Some Problem Areas in Income Tax Allocations:*  
 Presented before the San Francisco Chapter of The California Society of Certified Public Accountants — May 1958.
- Ernest H. Kenyon —  
*Principal*  
 Omaha
- Farm Management Suggestions from an Income Tax Viewpoint:*  
 Participated in panel discussion before The Farmers Club of Omaha — December 1958.
- Norman R. Kerth —  
*Principal*  
 New Orleans
- Income Tax Developments:*  
 Presented in panel discussion before the New Orleans Chapter, Society of Louisiana Certified Public Accountants, New Orleans — January 1958.
- Arthur E. Koelbel —  
*Partner*  
 Boston
- The Massachusetts Certificate of Condition:*  
 Presented before the Western Chapter of the Massachusetts Society of Certified Public Accountants, Springfield — January 1958.

Arthur E. Koelbel —  
*Partner*  
Boston

*Current Accounting Problems:*

Presented before the following:

Accounting Academy, College of Business Administration, Boston College — October 1958;

Accounting Society, College of Business Administration, Boston University — November 1958.

*Saving Time on Audits—Elimination of Unnecessary Working Papers:*

Presented before the Massachusetts Society of Certified Public Accountants, Boston — December 1958.

Robert G. Koepfel —  
*Partner*  
New Haven

*Certain Aspects of Long-Form Reports (Statements on Auditing Procedure—Bulletin No. 27):*

Participated in panel discussion before the Connecticut Society of Certified Public Accountants, Bridgeport — October 1958.

John E. Kolesar —  
*Principal*  
Pittsburgh

*Case Study on Deficiencies in Internal Control Where There Have Been Cash Irregularities:*

Presented before the West Virginia University Chapter of Beta Alpha Psi, Morgantown — December 1958.

Edwin R. Lang —  
*Principal*  
Cleveland

*Career in Public Accounting:*

Participated in panel discussion of this subject before the John Carroll University Commerce Club, Cleveland — February 1958.

William B. LaPlace —  
*Principal*  
Cleveland

*Technical Amendments Act of 1958:*

Presented before the Cleveland Chapter of The Ohio Society of Certified Public Accountants — November 1958.

Glenn P. Leonard —  
*Partner*  
San Juan

*Accountants' Certificate and Statement of Auditing Procedure No. 23:*

Participated in open forum of the Puerto Rico Institute of Certified Public Accountants, San Juan — March 1958.

Jack Macy —  
*Principal*  
Chicago

*Tax Problems of Small Business:*

Presented at Fourth Annual Institute on Federal Taxation of University of Dayton, Dayton, Ohio — October 1958.

John C. McCarthy —  
Principal  
Seattle

*Qualifications and Preparation for a Professional Career in Public Accounting:*  
Presented before the Delta Chapter of Beta Alpha Psi at the University of Washington, Seattle — May 1958.

Franklin N. McClelland —  
Partner  
Denver

*How We Make an Audit:*  
Presented before the following:  
Loan Officers of the United States National Bank of Denver — April 1958;  
Auditing class of Colorado State University, Denver — May 1958;  
Brigham Young University, Provo, Utah — November 1958;  
University of Wyoming, Laramie — November 1958.

*Qualification for Entering the Field of Public Accounting:*  
Presented in panel discussion before Student Associates of the Colorado Society of Certified Public Accountants, University of Denver — April 1958.

*Inventory Valuation:*  
Presented before the Denver Chapter of the National Association of Accountants — October 1958.

Joseph F. McCloskey —  
Director, Operations  
Research  
Chicago

*Operations Research:*  
Presented before the following:  
Seattle Control of the Controllers Institute of America — February 1958;  
Montreal Chapter of the Chartered Institute of Secretaries — April 1958;  
Cincinnati Chapter of The Ohio Society of Certified Public Accountants — April 1958;  
Philadelphia Chapter of The Operations Research Society of America — October 1958;  
Luncheon meeting of clients and friends of Haskins & Sells' Denver Office — November 1958;  
Hawaii Chapter of the Society for Advancement of Management, Honolulu — November 1958;  
Honolulu Chapter of the National Association of Accountants — November 1958;  
Columbus Chapter of the National Association of Accountants, Columbus, Ohio — December 1958.

Joseph F. McCloskey —  
*Director, Operations  
Research*  
Chicago

*Review of Robert H. Roy's "The Administrative Process":*  
Published in *The Journal of The Operations Research Society of America* — July-August 1958.

*Review of "Proceedings of The First International Conference on Operational Research":*  
Published in *The Journal of The Operations Research Society of America* — September-October 1958.

Don A. Nelson —  
*Principal*  
Los Angeles

*An Accounting and Auditing Appraisal:*  
Presented before the Orange Belt Chapter of the Systems and Procedures Association of America, Fontana, California — March 1958.

Maurice S. Newman —  
*Partner*  
San Francisco

*Planning and Control in Machine Accounting Installations:*  
Presented before the Greater East Bay Group of the National Machine Accountants Association, Oakland, California — February 1958.

*Integrated Data Processing for a Medical Center:*  
Presented before the Annual Convention of the Western Hospital Association Conference, San Francisco — April 1958.

*Applications for the Equipment:*  
Extracted from paper entitled *Mechanization for the Small Company* presented before the Cincinnati Regional Conference of the National Association of Accountants — October 1957; published in the *N.A.A. Bulletin* — May 1958.

*Can a Credit Decision Be Made by an Electronic Computer:*  
Presented in panel discussion before the Pacific Southwest Credit Conference, San Francisco—October 1958.

D. Robert Nicholson —  
*Principal*  
Rochester

*Income and Administrative Tax Changes for 1957 Returns:*  
Presented before Management Discussion Group of the Rochester Credit & Financial Management Association, Inc.—January 1958.

- D. Robert Nicholson —  
*Principal*  
Rochester
- Compensating the Corporate Executive Cash Bonus, Stock Bonus, and Stock Options:*  
Presented at forum of The Rochester Life Insurance and Trust Council, Rochester—April 1958.
- Lloyd C. Nintzel —  
*In-Charge Accountant*  
New York
- Reducing Year-End Workload Through Interim Audit Procedures:*  
Presented before The New York State Society of Certified Public Accountants—April 1958.
- Chauncey A. Norton —  
*Partner*  
Detroit
- Accounting Principles Follow Statement Uses:*  
Published in the *N.A.A. Bulletin*—February 1958.
- Milton W. Ochsner —  
*Principal*  
Seattle
- The Application of Federal Income Taxes to Newspapers:*  
Presented at the Annual Meeting of Allied Daily Newspapers of Washington, Union, Washington—September 1958.
- Gilbert F. Orcutt, Jr. —  
*Principal*  
Dallas
- Internal Control:*  
Presented before the Amarillo and Lubbock Chapters at Canton, and the Dallas Chapter at Dallas, of the Texas Society of Certified Public Accountants—May 1958.
- Frank J. Otto —  
*Principal*  
Cleveland
- Career in Public Accounting:*  
Participated in panel discussion of this subject before the John Carroll University Commerce Club, Cleveland—February 1958.
- Colin Park —  
*Partner*  
Cincinnati
- Enterprise Operating Cycle as the Planning Basis for Fund-Flows:*  
Presented before the Lehigh Valley Chapter of the National Association of Accountants—September 1957; published in the *N.A.A. Bulletin*—February 1958.
- Review of "The Impact of Changes in Tax Rates and Method of Collection on Effort":*  
Published in *Current Reading Department of The Journal of Accountancy*—March 1958.
- Review of "Overhead Costing, The Costing of Manufactured Products":*  
Published in the *Current Reading Department of The Journal of Accountancy*—June 1958.

Colin Park —  
Partner  
Cincinnati

*Thought Processes in Creative Accounting:*  
Published in *The Accounting Review*—July  
1958.

*Current Economic Impacts and Management  
Demands on Accountancy:*  
Presented before the Cleveland Chapter of  
the American Statistical Association—No-  
vember 1958.

*Growing in Accountancy:*  
Presented before the Accounting Club of  
Xavier University, Cincinnati—November  
1958.

Theron L. Parr —  
In-Charge Accountant  
Atlanta

*Data Processing:*  
Presented at Comer Lectures and Seminars  
of the College of Business Administration,  
University of Georgia, Athens—January  
1958.

Edward L. Powers —  
Partner  
Birmingham

*Coordinating Internal and External Audit  
Programs:*  
Presented before the Birmingham Chapter  
of The Institute of Internal Auditors, Bir-  
mingham, Alabama—September 1958.

*Pros and Cons of a Paid Executive Secretary  
for a State Society:*  
Presented at the Fall Meeting of the Mis-  
sissippi Society of Certified Public Ac-  
countants, Jackson—November 1958.

*Faculty Assistance Grant and Scholastic  
Award in Accounting at the University of  
Alabama:*  
Presented before the Alpha Beta Chapter  
of Beta Alpha Psi, University of Alabama—  
December 1958.

*Duties of a Junior Accountant:*  
Presented before the Alpha Beta Chapter of  
Beta Alpha Psi, University of Alabama,  
University, Alabama—December 1958.

John W. Queenan —  
Partner  
Executive Office

*Presentation of Special Reports:*  
Published in *New Ideas in Accounting*, a  
special selection of articles from *The  
Journal of Accountancy*, by the American  
Institute of Certified Public Accountants—  
1958.

- John W. Queenan —  
*Partner*  
 Executive Office
- Opportunities and Challenges Facing the Profession:*  
 Presented before the Annual Meeting of the Kansas Society of Certified Public Accountants, Salina, Kansas—October 1958.
- The Rôle of the Accountant in Tax Practice:*  
 Presented at the Tenth Annual Tax Institute, School of Law, University of Southern California—October 1957, and printed in the *Proceedings*; published by Mathew Bender & Company, Inc.—1958.
- Charles F. Reinhardt —  
*Partner*  
 Los Angeles
- Taxes Today and Tomorrow:*  
 Presented before the San Diego Chapter of the National Association of Accountants—February 1958.
- Stanley Rosch —  
*Partner*  
 Honolulu
- Accounting as a Profession:*  
 Presented before the bookkeeping classes of University High School, Honolulu — April 1958.
- Long-Form Reports:*  
 Presented at the Annual Convention of Public Accountants' Mid-Pacific Conference, Honolulu — May 1958.
- Philip J. Sandmaier, Jr. —  
*Partner*  
 Executive Office
- Experiences in Public Accounting:*  
 Presented before the Accountants' Club of Saint Peter's College, Jersey City, New Jersey — January 1958.
- William L. Schnatterly —  
*Partner*  
 Seattle
- Death and Taxes:*  
 Presented in panel discussion before the Seattle Rotary Club — September 1958.
- Arthur D. Schwartz —  
*Principal*  
 Newark
- Case Studies Leading to the Discovery of Defalcations:*  
 Presented before the Essex Chapter of the New Jersey Society of Certified Public Accountants, West Orange, New Jersey — November 1958.
- Wilbert H. Schwotzer —  
*Principal*  
 Pittsburgh
- Preparation for the CPA Examination:*  
 Presented before the accounting class at St. Francis College, Loretto, Pennsylvania — November 1958.
- Walter V. Scott —  
*In-Charge Accountant*  
 Dallas
- Public Accounting as a Career:*  
 Presented at a Citizenship and Career Conference at East Texas State College, Commerce, Texas — February 1958.



- Henry J. Sebastian —  
*Partner*  
 Honolulu
- Auditing Standards and Procedures:*  
 Participated in panel discussion before the Public Finance Institute of Hawaii, Honolulu — May 1958.
- Daniel M. Sheehan —  
*Partner*  
 Houston
- Statement of Auditing Procedure No. 23 — Accountants' Opinions:*  
 Presented before the Houston Chapter of the Texas Society of Certified Public Accountants — May 1958.
- John H. Singleton —  
*In-Charge Accountant*  
 Atlanta
- Where Do We Go From Here?:*  
 Presented before the South Fulton Kiwanis Club, Union City, Georgia — May 1958.
- Robert J. Smith —  
*In-Charge Accountant*  
 Newark
- Experiences in Public Accounting:*  
 Presented before the Accountants' Club of Saint Peter's College, Jersey City, New Jersey — January 1958.
- Gordon C. Stubbs —  
*Partner*  
 Atlanta
- Haskins & Sells Foundation, Inc.:*  
 Presented at the Twelfth Annual Accounting Institute of The University of Georgia — November 1958; published in the *Proceedings* of the Institute.
- Frank H. Tiedemann —  
*Principal*  
 New York
- Accounting Terminology:*  
 Presented before the auditing procedures committee of the Nassau-Suffolk Chapter of The New York State Society of Certified Public Accountants, Garden City, New York — October 1958.
- Lawrence M. Walsh —  
*Partner*  
 Executive Office
- Review of Montgomery's Auditing, Eighth Edition, Lenhart and DeFliese:*  
 Published in the *Book Review* Department of *The Accounting Review* — April 1958.
- DeWitt C. Warren, Jr. —  
*Principal*  
 San Francisco
- Recent Changes in Income Tax Which Are of Interest to the Small Businessman:*  
 Presented before Park Gate Lions Club, San Francisco — February 1958.
- John F. West —  
*Partner*  
 Philadelphia
- The Place of the Accountant in Modern Society:*  
 Presented at Second Annual Lehigh Valley Accounting Forum sponsored by Lehigh Valley Chapter of Pennsylvania Institute of Certified Public Accountants and Lehigh University — November 1958.

Arthur F. Wilkins —  
Principal  
Newark

*Individual Income Taxes:*

Participated in panel discussion open to the general public, sponsored by the Newark Evening News, Newark — January 1958.

*Section 481 — Section 1244 and New Jersey Corporate Income Tax:*

Presented before Bergen-Passaic Chapters of the New Jersey Society of Certified Public Accountants, Newark — November 1958.

*Section 481 — Change of Accounting — Adjustments for Pre-1954 Years:*

Presented before the Essex Chapter of the New Jersey Society of Certified Public Accountants, Newark — October 1958.

Lorin H. Wilson —  
Partner  
Seattle

*Long-Form Report Practices:*

Presented before the auditing classes at the University of Washington, Seattle — March and June 1958.

*Long-Form Audit Reports:*

Presented before auditing class at the University of Washington, Seattle — December 1958.

Robert G. Wright —  
Partner  
Chicago

*Data Processing for Medium and Small Business:*

Presented before the Atlanta Chapter of the National Association of Accountants — November 1957; published in *Selected Papers* — 1957; extract from this article published in the *N.A.A. Bulletin* under the title *Where Integration Begins* — May 1958.

*Data Processing for Smaller Companies:*

Presented before the following Chapters of the National Association of Accountants: Fort Wayne, Indiana — October 1958; Kansas City, Missouri — November 1958.