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Appendix

Following is a list of additional papers for the year 1960, some of which are in outline form, prepared by members of the Haskins & Sells organization and presented before professional and technical groups and similar organizations or published in professional or technical journals.

- Edward G. Andrews, Jr. — *Income Tax Ideas and Record-Keeping Suggestions for Professional Men:*
Principal
Seattle
Presented before Dentists' Economics Study Group, Seattle—September 1960.
- Lloyd F. Armstrong — *Net Operating Loss Carryovers Between Incorporations and Thin Corporations:*
Principal
Houston
Presented at income tax seminar of Corpus Christi Chapter of Texas Society of Certified Public Accountants—November 1960.
- Ralph T. Bartlett — *Deductions from Income:*
Principal
Newark
Presented in radio program sponsored by the New Jersey Society of Certified Public Accountants, Station WMTR, Morristown, New Jersey—February 1960.
- Effective Publicity:*
Presented before the Annual Meeting of the New Jersey Society of Certified Public Accountants, Atlantic City—May 1960; published in the *New Jersey CPA Journal*—Summer 1960.
- Griffith H. Baxter — *Allocation of Federal Income Taxes:*
Principal
Tulsa
Presented before the Tulsa Chapter of the Oklahoma Society of Certified Public Accountants—December 1959; published in *Selected Papers—1959*, and in the Oklahoma Society *CPA Ledger*—March 1961.
- Elmer G. Beamer — *Professional Activities of the CPA:*
Partner
Cleveland
Presentation and discussion of AICPA film depicting the Certified Public Accountant in his work, sponsored by:
Miami University Chapter of Beta Alpha Psi—October 1960;
Omicron Chapter of Beta Alpha Psi, Ohio State University—December 1960.
- Accounting as a Career:*
Presented at 14th Annual Career Conference of Cleveland Heights High School, Cleveland Heights, Ohio—March 1960.

Elmer G. Beamer —
Partner
Cleveland

Life as a CPA:

Presented before the Commerce Club of Ball State Teachers' College, Muncie, Indiana—April 1960.

Professional Development:

Presented before Central States Conference of Certified Public Accountants, Saint Louis—June 1960.

Legal Responsibilities of Accountants:

Presented before 7th Annual Tax and Accounting Seminar of the College of Business Administration of State University of Iowa and the Iowa Society of Certified Public Accountants, Iowa City—October 1960.

The Lighter Side of Public Accounting:

Presented before 21st Annual Accounting and Taxation Symposium of North Carolina Association of Certified Public Accountants, Chapel Hill, North Carolina—October 1960.

Jerome A. Benning —
Partner
Minneapolis

The Public Accountants' Rôle in NSP:

Presented before Accountants' Group Meeting of Northern States Power Company, Minneapolis—May 1960.

E. Robert Billings —
Partner
Executive Office

The Review of Audit Working Papers:

Presented before the Alpha Omicron Chapter of Beta Alpha Psi, Michigan State University, East Lansing—May 1959; published in *Selected Papers—1959*, and in *The Michigan Certified Public Accountant*—May 1960.

Virgil F. Blank —
Partner
San Francisco

Installation Techniques for Electronic Systems:

Published in *The Controller*—December 1960.

The Management Concept in Electronic Systems:

Published in *The Journal of Accountancy*—January 1961; published in *Selected Papers—1959* under the title of *Relationship of the Systems and Procedures Function to Electronic Data Processing*.

- Joseph H. Breuer —
Management Consultant
 San Diego
- The Use Tax and How it Applies to the Contracting Business:*
 Presented before the Refrigeration and Air-Conditioning Contractors Association of San Diego—June 1960.
- Donald S. Byron —
Management Consultant
 New York
- Data Processing—A Management Problem:*
 Presented before the New Haven Chapter of the National Association of Accountants—September 1960.
- Henry S. Chapin —
Partner
 New York
- Audit of a Life Insurance Company by Independent Certified Public Accountants:*
 Published in *The New York Certified Public Accountant*—September 1956; reprinted in *Readings in Auditing*, by South-Western Publishing Company—1960.
- William S. Cobb —
Principal
 Portland (Medford)
- Depreciation—What Can We Salvage?:*
 Presented before 11th Annual Tax Forum of the Oregon Society of Certified Public Accountants, Portland—December 1960.
- Morris L. Crouse —
Principal
 Chicago
- Profit Planning and Control:*
 Presented at Professional Development Workshop of The Illinois Society of Certified Public Accountants, Northwestern University, Chicago—September 1960.
- Bruce L. Davis, Jr. —
Principal
 Jacksonville
- The Auditor's Responsibility for Detecting Fraud:*
 Participated in panel discussion before Dade County Chapter of the Florida Institute of Certified Public Accountants, Miami—November 1960.
- Malcolm M. Devore —
Partner
 Los Angeles
- Capitalizing Initial Finance Company Operating Losses:*
 Published in *Accounting and Auditing Problems* Department of *The Journal of Accountancy*—January 1960.

Special Reports:

Presented before the Southern States Accounting Conference, Oklahoma City—June 1959; published in *The Texas CPA*—May 1960.

- Malcolm M. Devore —
Partner
 Los Angeles
- Reporting on Cash-Basis Statements:*
 Presented at Annual Meeting of American Institute of Certified Public Accountants, Detroit—October 1958; published in *Selected Papers—1958*, and in *Readings in Auditing*, by South-Western Publishing Company—1960.
- Robert E. Dickey —
Principal
 Chicago
- Haskins & Sells Foundation Scholarship Award:*
 Remarks on presentation of Award before University of Iowa Chapter of Beta Alpha Psi—November 1960.
- Laurence O. Eames —
Principal
 Washington
- Federal Income Taxes:*
 Moderator of panel discussion on Station WTOP-TV sponsored by Department of Business Education, Public Schools, Washington, D. C.—February 1960.
- Income Taxes and the CPA Examination:*
 Presented before Tau Chapter of Beta Alpha Psi, University of Maryland, College Park, Maryland—April 1960.
- Harvey O. Edson —
Management Consultant
 New York
- Basic Concepts and Applications of Return on Investment:*
 Chairman of Management Advisory Services Division of American Management Association, Inc. seminar, New York City—October 1960.
- Hugh M. Eggan —
In-Charge Accountant
 Seattle
- I.R.S. Rulings and Private Clubs:*
 Presented before 26th Annual Convention of Washington State Federation of Clubs, Spokane—November 1960.
- Jack L. Elliott —
Principal
 Saint Louis
- Federal Income Taxes:*
 Judge of television tax quiz presented for public school students by Internal Revenue Service on Station KTVI, Saint Louis—April 1960.
- Rudolph J. Englert —
Partner
 Cincinnati
- Uniformity—What It Means to the Taxpayer:*
 Presented at the Annual Convention of the Ohio Municipal League, Akron—September 1959; published in *Ohio Cities and Villages*—April 1960.

Harry Z. Garian —
Principal
New York

Your Federal Income Tax Return:

Presented in Open Forum sponsored by Brooklyn Institute of Arts and Sciences and conducted by Federal Taxation Committee of The New York State Society of Certified Public Accountants, Brooklyn—February 1960.

Hugh A. Garnett —
Principal
Executive Office

Foreign Tax Haven Operations:

Presented in panel discussion before New York City Chapter of The New York State Society of Certified Public Accountants—November 1960.

Burgess F. Geib —
Partner
Minneapolis

One Inconsistent Position Under the Internal Revenue Code:

Published in *The Certified Public Accountant of Minnesota*—March 1960.

Choosing the Form and Capital Structure for a Business:

Presented before the Fifteenth Annual Tax Institute for Public Accountants, University of Minnesota, Minneapolis — September 1960.

Oscar S. Gellein —
Partner
Executive Office

A Junior Accountant's First Year:

Presented before the Accounting Club of St. Peter's College, Jersey City—March 1960.

Statistical Sampling in Accounting and Auditing:

Presented before the following:

13th Annual Accounting Conference of Agricultural and Mechanical College of Texas, College Station, Texas—April 1960;

The Ohio Society of Certified Public Accountants, Cincinnati—October 1960.

Review of "Recent Developments in Accounting Theory":

Published in *Current Reading Department of The Journal of Accountancy*—August 1960.

John A. Gidney —
Partner
Buffalo

The Profession of Certified Public Accountancy:

Presented on Career Day before students of South Park High School, Buffalo, New York—April 1960.

- Bertram E. Gill —
Partner
 New York
- New Developments in Corporate Liquidations:*
 Presented before the Hudson County Chapter of the New Jersey Society of Certified Public Accountants, Jersey City—December 1960.
- Edward A. Graves —
Staff Accountant
 Cleveland
- Accounting as a Career:*
 Participated in panel discussion on Career Conferences Night at Saint Ignatius High School, Cleveland—April 1960.
- Thomas J. Graves —
Partner
 Executive Office
- Proposals for Federal Tax Revisions:*
 Presented before University of Tulsa Annual Conference of Accountants, Tulsa, Oklahoma—April 1960.
- Tax Clinic Department of The Journal of Accountancy:*
 Contributing Editor—1960.
- Richard H. Grosse —
Partner
 Pittsburgh
- The Public Accountant Views Internal Auditing:*
 Presented before the following:
 American Management Association Finance Orientation Seminars, New York City—January and September 1960;
 Internal Audit Staff of Crucible Steel Company of America, Pittsburgh—January 1960.
- Public Accounting as a Career:*
 Presented before The Pennsylvania State University Chapter of Beta Alpha Psi, University Park—April 1960.
- Opportunities in the Profession of Certified Public Accounting:*
 Presented before joint meeting of Pittsburgh Chapter of Pennsylvania Institute of Certified Public Accountants and District High School Principals and Vocational Counselors, Pittsburgh—November 1960.
- E. Frederick Halstead —
Principal
 Chicago
- Lease or Buy:*
 Presented before the Buffalo Control of Controllers Institute of America—October 1960.

- Wilbur D. Harris —
Principal
 Chicago
- Advantages of a Career in Public Accounting with a National Firm:*
 Presented as follows:
 Accounting Club of Roosevelt University
 Chicago—April 1960;
 Accounting Club of Northern Illinois
 University, DeKalb, Illinois — May
 1960.
- Joseph P. Healy —
Principal
 Philadelphia
- A Career in Public Accounting:*
 Presented before the Accounting Society of
 the University of Villanova, Villanova,
 Pennsylvania—March 1960.
- Leo W. Hesselman, Jr. —
Partner
 New York
- Review of "Accounting for Oil and Gas Producers":*
 Published in *Book Review Department of
 The New York Certified Public Accountant*
 —February 1960.
- Gordon M. Hill —
Partner
 New York
- Statement on Auditing Procedure Number 25:*
 Published in *The Journal of Accountancy*—
 March 1957; reprinted in *Readings in Au-
 diting*, by South-Western Publishing Com-
 pany—1960.
- Extensions of Auditing Procedure:*
 Published in *The New York Certified Pub-
 lic Accountant*—May 1953; reprinted in
Readings in Auditing, by South-Western
 Publishing Company—1960.
- Thomas B. Hogan —
Partner
 New York
- When Corporations Go Public:*
 Presented in panel discussion of Corporate
 Financing at Forum of Practising Law In-
 stitute, New York—April 1960.
- The Work of the American Institute:*
 Presented before the following:
 Charlotte Chapter of North Carolina
 Society of Certified Public Accountants
 —January 1960;
 Charleston Chapter of West Virginia
 Society of Certified Public Accountants
 —April 1960.
- Harold A. Hopper —
Staff Accountant
 Seattle
- The Benefits of Being a Member of Beta
 Alpha Psi:*
 Presented before University of Washington
 Chapter of Beta Alpha Psi—April 1960.

- Thomas W. Hudson, Jr. — *State of Georgia Income Tax Payment Act of 1960:*
Partner
 Atlanta
 Participated in panel discussion sponsored by the State Chamber of Commerce, Atlanta, Georgia—March 1960.
- Alfred L. Hunt — *The Credit Manager in the Electronic Accounting Era:*
Manager
 Chicago
 Published in *The Controller*—August 1960.
- Jacob H. Imig — *Business Management of Social Agencies:*
Partner
 Omaha
 Presented at Health and Welfare Agency Workshop, Omaha United Community Services, University of Omaha—May 1960.
- Rein W. Irwin — *Establishing a Forms Control Program:*
Principal
 San Francisco
 Presented before Pacific Coast Management Advisory Services Regional Training Meeting, Palo Alto, California—April 1960.
- Ralph S. Johns — *Review of "Basic Concepts of University and College Accounting":*
Partner
 Chicago
 Published in *The New York Certified Public Accountant*—February 1960.
- Are There Generally Accepted Accounting Principles in the Nonprofit Area?:*
 Presented at Technical Session of The Illinois Society of Certified Public Accountants, Chicago—April 1960.
- Accountant's Responsibility for Disclosure of Irregularities:*
 Presented at Ohio State University Institute of Accounting, Columbus—May 1960.
- A Brief for Preparing Good Audit Working Papers:*
 Published in *The Journal of Accountancy*—July 1954; reprinted in *Readings in Auditing*, by South-Western Publishing Company—1960.
- Robert W. Johnson — *A Career in Public Accounting:*
Partner
 Omaha
 Presented on Annual Career Day at Bishop Ryan High School, Omaha—November 1960.

Sig O. Joraanstad —
Partner
Seattle

Federal Income Tax Problems of Newspaper Industry:

Presented before organizational meeting of financial officers of the Allied Daily Newspapers of Washington, Seattle—March 1960.

Travel and Entertainment Expense:

Presented before the following:

Tax Seminars of the Washington Society of Certified Public Accountants—

Yakima and Spokane Chapters—November 1960;

Seattle Chapter—December 1960;

Kiwanis Club, Mount Vernon, Washington—December 1960.

C. Howard Kast —
Partner
Denver

Qualifications for a Successful Career in Public Accounting:

Presented in Student Associates Program sponsored by the Colorado Society of Certified Public Accountants at University of Denver—January 1960.

Opportunities for the Business School Graduate in the Decade Ahead:

Presented before University of South Dakota Chapter of Delta Sigma Pi Business Fraternity, Vermillion, South Dakota—February 1960.

Bankers and the Certified Public Accountant:

Presented before Four Corners Chapter of Certified Public Accountants of Arizona, Colorado, New Mexico, and Utah, Farmington, New Mexico—October 1960.

Richard B. Keigley —
Partner
Honolulu

Tax Program of the Honolulu Chamber of Commerce:

Presented before the Annual Meeting of the Hawaii Chamber of Commerce, Wahiawa, Oahu, Hawaii—February 1960.

Tax Facts:

Presented over Station KHVH-TV in Public Service Program sponsored by Hawaii Society of Certified Public Accountants, Honolulu—February 1960.

Ernest H. Kenyon —
Principal
Omaha

Valuation of Stock of Closely Held Corporations:

Presented before the Omaha Estate Planning Council, Omaha—May 1960.

Norman R. Kerth —
Partner
New Orleans

Income Tax Developments:

Moderator of panel discussion before New Orleans Chapter of the Louisiana Society of Certified Public Accountants—January 1960.

Estate Planning Symposium:

Presented in panel discussion before alumni and friends of Loyola University School of Law, New Orleans—March 1960.

Your Federal Income Tax:

Presented in television program on Station WWL-TV, New Orleans—April 1960.

Education for Professional Accounting:

Moderator of panel discussion sponsored by New Orleans Chapter of the Society of Louisiana Certified Public Accountants—June 1960.

Internal Revenue Procedures of Internal Revenue Officials:

Moderator of panel discussion sponsored by New Orleans Chapter of the Society of Louisiana Certified Public Accountants—October 1960.

Ross G. Kingsbury —
Partner
San Diego

Haskins & Sells Foundation Scholarship Award

Remarks on presentation of Award before the Accounting Society of San Diego State College, San Diego—October 1960.

Evaluating Performance Through Responsibility Accounting:

Discussion leader of seminar conducted by San Diego Chapter of the National Association of Accountants—October 1960.

Robert G. Koepfel —
Partner
New Haven

Reporting for Expense Accounts Under 1960 Federal Income Tax Return:

Presented at Executive Associates Forum of New Haven Chamber of Commerce—April 1960.

Jerry W. Kolb —
In-Charge Accountant
Chicago

First Year Experiences in Public Accounting:

Presented before the Accounting Club of Northern Illinois University, DeKalb, Illinois—April 1960.

John E. Kolesar —
Principal
Pittsburgh

Management Services a CPA Can and Should Perform:
Presented before the Annual Convention of the Pennsylvania Institute of Certified Public Accountants, Bedford Springs, Pennsylvania—June 1960.

Accounting for Junior Achievement Companies:
Moderator for panel discussion and open forum of 1960 Adviser Training Program of Junior Achievement of Southwest Pennsylvania, Pittsburgh—September 1960.

William C. Landis —
In-Charge Accountant
Pittsburgh

Professional Activities of the CPA:
Discussion of AICPA film depicting the Certified Public Accountant in his work, before students of Penn Hills High School, Pittsburgh—October 1960.

William B. LaPlace —
Principal
Cleveland

Selected Topics on Taxation of Business:
Presented before bi-weekly meeting of Parma Exchange Group, Cleveland—January 1960.

Tax Questions:
Presented over Radio Station KYW in panel discussion sponsored by Cleveland Chapter of The Ohio Society of Certified Public Accountants and the Internal Revenue Service—February 1960.

Franklin N. McClelland —
Partner
Denver

How Do We Eliminate Substandard Reports?:
Presented before Technical Conference of the Colorado Society of Certified Public Accountants, Denver—October 1960.

What I Like About Public Accounting:
Presented before University of Colorado Chapter of Beta Alpha Psi, Boulder—October 1960.

Opportunities in Public Accounting:
Presented before accounting students at University of Wyoming, Laramie—October 1960.

Paul Mestern —
Partner
New York

Subchapter S Corporations:
Participated as co-moderator of seminar sponsored by The New York State Society of Certified Public Accountants, New York—December 1960.

Arthur P. Metzger —
Principal
San Francisco

The Auditor and the Machine:

Presented at the Fourth Annual Accounting Study Conference of the East Bay Chapter of The California Society of Certified Public Accountants, Berkeley—May 1960.

Jack A. Moore —
Principal
Atlanta

Standard Costs in the Poultry Industry:

Presented before the Fourth Southeastern School of Management for the Poultry Industry Continuing Education Center of the University of Georgia, Athens—August 1960.

Gordon L. Murray —
Partner
Chicago

Career Decisions:

Presented before student body of The Graduate School of Business Administration, University of Chicago—April 1960.

Maurice S. Newman —
Partner
San Francisco

An Analysis of the Return on Investment Concept:

Presented before Business Seminar at the University of Colorado, Boulder—October 1960.

Gilbert F. Orcutt, Jr. —
Principal
Dallas

Supervision and Review Procedures in Compliance With Applicable Auditing Standards:

Presented before the San Antonio Chapter of Texas Society of Certified Public Accountants—March 1960.

Current Program of the CPA-Banker Research Institute of Texas:

Presented at Annual Spring Conference of Texas Chapter of Robert Morris Associates, Dallas—April 1960.

Audit of Cash in Connection with General Audits:

Presented at seminar sponsored by El Paso Chapter of Texas Society of Certified Public Accountants—May 1960.

Frank J. Otto —
Principal
Cleveland

Accelerated Depreciation and Its Tax Effects:

Participated in panel discussion before accounting students of John Carroll University, Cleveland—December 1960.

- Leonard Pace—
Management Consultant
 New York
- Aspects of Production Control:*
 Presented before Providence Chapter of the National Association of Accountants—November 1960.
- George R. Pain—
Principal
 Honolulu
- Data Recording Equipment:*
 Presented as follows:
 Pacific Coast M.A.S. Regional Training Meeting, Palo Alto, California—April 1960;
 Hilo Chapter, National Association of Accountants, Hawaii—September 1960.
- George K. Palmer—
Partner
 San Diego
- How to Obtain Greater Personal Security Through Use of Pensions, Profit-Sharing and Other Forms of Deferred Compensation:*
 Presented in tax panel clinic of Second Annual Pacific Coast Builders' Conference, San Francisco—June 1960.
- Tax Examination:*
 Participated in panel discussion before Joint Conference of San Diego Chamber of Commerce and The California Society of Certified Public Accountants, San Diego—November 1960.
- Colin Park—
Partner
 Cincinnati
- Review of "Standards of Education and Experience":*
 Published in the *Current Reading Department of The Journal of Accountancy*—March 1960.
- Time-Range Variables in Financial Planning:*
 Presented before Niagara Falls Chapter of National Association of Accountants—September 1960.
- Haskins & Sells Foundation Scholarship Award:*
 Remarks on presentation of Award before Miami University Chapter of Beta Alpha Psi, Oxford, Ohio—October 1960.
- Returns from Our Education:*
 Presented before the University of Kentucky Chapter of Beta Alpha Psi, Lexington—December 1960.

- Virgil V. Pedersen —
Partner
 San Diego
- Valuation Problems in Estate Tax Returns:*
 Presented at Tax Workshop of San Diego Chapter of The California Society of Certified Public Accountants, San Diego State College—December 1960.
- Lionel C. Peppell —
Management Consultant
 San Francisco
- Management and the Internal Auditor:*
 Presented at the monthly meeting of The Federal Government Accountants Association, Los Angeles—March 1960.
- Lowell S. Pethley —
Staff Accountant
 Seattle
- A Career in Public Accounting:*
 Presented at Highline High School, Seattle, Washington—February 1960.
- William J. Planthaber —
Partner
 Houston
- Capital Accounts—Corporations, Partnerships, and Proprietorships:*
 Presented before auditing seminar of Houston Chapter of Texas Society of Certified Public Accountants—May 1960.
- Weldon Powell —
Partner
 Executive Office
- Reporting on Events Subsequent to Balance Sheet Date:*
 Published in *The Journal of Accountancy*—June 1953; reprinted in *Readings in Auditing*, by South-Western Publishing Company—1960.
- Edward L. Powers —
Partner
 Birmingham
- Taxes and Depreciation:*
 Presented in panel discussion before the National Accounting and Finance Council of American Trucking Associations, Inc.—March 1960.
- William K. Quinlan —
Partner
 Cleveland
- The Make-up of the CPA Examination:*
 Presented at Western Reserve University before candidates for the CPA Examination in the Cleveland area—May 1960.
- A New Look at Employees Expenses—What is Being Done Currently by Some Representative Companies and Others:*
 Presented in panel discussion before the Tax Club of Cleveland—October 1960.
- Charles F. Reinhardt —
Partner
 Los Angeles
- Trends in Federal Income Taxation:*
 Presented before the California Chapter of the National Society of Accountants for Cooperatives, Los Angeles—April 1960.

- J. Edward Robertson — *Collapsible Corporations; Personal Holding Company and Accumulated Earnings Tax:*
Partner
 Washington
 Moderator of seminar considering these subjects at Eastern College, Baltimore—October 1960.
- Stanley Rosch — *Accounting as a Career:*
Partner
 Honolulu
 Presented before Senior Class of Mid-Pacific Institute, Honolulu—January 1960.
- George H. Rowe — *Federal Income Tax Problems of the Newspaper Industry:*
Principal
 Seattle
 Presented before financial officers of Allied Daily Newspapers of Washington, Seattle—March 1960.
- Christopher F. Russell — *Experiences During First Year in Accounting:*
Staff Accountant
 Atlanta
 Presented before University of Tennessee Chapter of Beta Alpha Psi—November 1960.
- Philip J. Sandmaier, Jr. — *Accountant's Rôle in Profit Planning:*
Partner
 Executive Office
 Chairman of Technical Session of New Jersey Chapter of National Association of Accountants, Morristown—September 1960.
- William L. Schnatterly — *Tax Problems Unlimited:*
Partner
 Seattle
 Presented before the Sixth Annual Tax Forum sponsored by Western Washington Chapter of Tax Executives Institute and University of Puget Sound, Tacoma, Washington—September 1960.
- Wilbert H. Schwotzer — *Pay Attention to Internal Control:*
Partner
 Pittsburgh
 Presented before the Alpha Tau Chapter of Beta Alpha Psi, University of Pittsburgh—November 1960.
- Student Questions About the Accounting Profession:*
 Discussion before 11th Annual Accounting Symposium sponsored by Pittsburgh Chapter of Pennsylvania Institute of Certified Public Accountants—November 1960.
- Henry J. Sebastian — *Preparing Individual Returns for 1959; Some Unusual Items and Some Misconceptions About Some Common Items:*
Partner
 Honolulu
 Presented before the St. Francis Xavier Club, Honolulu—February 1960.

- Henry J. Sebastian —
Partner
 Honolulu
- Some Stock-Redemption Considerations in Estate Planning:*
 Presented before monthly meeting of Estate Planning Council, Honolulu—November 1959; published in *Selected Papers—1959*, and in *The Journal of Accountancy*—July 1960.
- Robert G. Speidel —
Principal
 Pittsburgh
- Tax Planning:*
 Presented before the Parkersburg-Marietta Chapter of the National Association of Accountants, Parkersburg, West Virginia—February 1960.
- Kenneth E. Staples —
Principal
 Dallas
- Audit of Revenues, Costs, and Expenses in Connection with General Audits:*
 Presented at seminars sponsored by the Texas Society of Certified Public Accountants as follows:
 Tyler Chapter—May 1960;
 Wichita and El Paso Chapters—October 1960;
 Abilene Chapter—November 1960.
- Robert L. Steele —
Partner
 Executive Office
- Training of Staff Members:*
 Presented before the Accounting Club of New York University, New York City—March 1960.
- Opportunities in Accounting:*
 Presented before the Junior National Office Management Association, Chase Manhattan Bank, New York City—March 1960.
- Professional Competence:*
 Presented before the Cincinnati Chapter of The Ohio Society of Certified Public Accountants—November 1960.
- Gordon C. Stubbs —
Partner
 Atlanta
- Opportunities in Public Accounting:*
 Presented before The Accounting Society and Beta Alpha Psi at the University of Tennessee, Knoxville—February 1960.
- The CPA and Management Advisory Services:*
 Presented before the 31st Annual Convention of the Georgia Society of Certified Public Accountants, Jekyll Island, Georgia—June 1960.

- Gordon C. Stubbs —
Partner
 Atlanta
- Haskins & Sells Foundation Scholarship Award:*
 Remarks on presentation of Award at Fourteenth Annual Accounting Institute of the University of Georgia, Atlanta—October 1960.
- Frank H. Tiedemann —
Principal
 New York
- Internal Control:*
 Presented before the Chamber of Commerce of Paramus, New Jersey—May 1960.
- Accounting in the Textile Industry:*
 Chairman of Technical Meeting of Committee on Textile Accounting, The New York State Society of Certified Public Accountants, New York—December 1960.
- Russell D. Tipton —
Partner
 New York
- Review of "Budgeting and Cost Analysis for Hospital Management":*
 Published in *Current Reading* Department of *The Journal of Accountancy*—March 1960.
- Milton J. Urner —
Partner
 San Diego
- Substandard Reports—Activity of CPA Complaints Committee:*
 Presented before San Diego Chapter of The California Society of Certified Public Accountants—July 1960.
- Charles W. Walker —
Management Consultant
 Chicago
- Old Fields for Conquest:*
 Presented before Technical Session of Tri-Cities Chapter of the National Association of Accountants, Davenport, Iowa—September 1960.
- Lawrence M. Walsh —
Partner
 Philadelphia
- Building a Staff Development Program:*
 Presented at seminar of the Annual Personnel Conference of The California Society of Certified Public Accountants, Palo Alto—May 1960.
- Recent Reports on Business Education by Ford Foundation and Carnegie Foundation:*
 Participated in panel discussion at Annual Meeting of Association of CPA Examiners, Philadelphia—September 1960.

- Lawrence M. Walsh —
Partner
 Philadelphia
- Scholastic Excellence and the Certified Public Accountant:*
 Presented before the following:
 Accounting Club, University of Notre Dame, South Bend, Indiana—November 1960;
 Syracuse University Chapter of Beta Alpha Psi, Syracuse—December 1960.
- Carroll L. Webb, Jr. —
Principal
 Dallas
- Tax Hazards in Real Estate Transactions:*
 Participated in panel discussion before Annual Tax Conference of the University of Texas Law School, Austin—October 1960.
- Arthur F. Wilkins —
Principal
 Newark
- What We Should Do About the Changing Concept of the Claim of Right Doctrine and Deductions for Estimated Expenses:*
 Presented at a Technical Conference of Essex Chapter of the New Jersey Society of Certified Public Accountants, Newark, New Jersey—February 1960.
- Income, Gift, and Estate Taxes:*
 Presented before student body of Metuchen Adult High School, Metuchen, New Jersey—February 1960.
- New Jersey Society of Certified Public Accountants—Its Purposes, Services, and Activities:*
 Presented at Congress of State of New Jersey Collegiate Accounting Clubs, Upsala College, East Orange, New Jersey—March 1960.
- Federal Income Tax:*
 Participated in question-and-answer program of Morris Chapter of the New Jersey Society of Certified Public Accountants, Whippany, New Jersey—December 1960.
- Personal Property Aspects of the New Jersey State Property Tax Law:*
 Published in the *New Jersey CPA Journal*—January 1961.
- James A. Wilson —
Partner
 Newark
- Opportunities in Public Accounting:*
 Presented on Career Day before undergraduates of Seton Hall University, Newark—April 1960.

Lorin H. Wilson —
Partner
Seattle

Entertainment and Employee Expense Accounts:

Presented before Community Development Round Table, Seattle—February 1960.

Long-Form Audit Reports:

Presented before auditing class at the University of Washington, Seattle—August 1960.

Robert G. Wright —
Partner
Chicago

Electronic Data Processing and the CPA:

Presented before the Northeastern Wisconsin Chapter of National Machine Accountants Association, Green Bay—January 1960.

William Wright —
Principal
Boston

Preparing to Become an Accountant:

Presented before High School students interested in accounting, in Massachusetts Communities of Everett, Chelsea, and Lynn—February 1960.

Income Taxes and Deductions:

Presented before Salem Lions' Club, Salem, Massachusetts—February 1960.

Careers in Business Management:

Presented before students of Wakefield, Woburn, and Reading High Schools, Massachusetts—April 1960.

Individual Income Taxes:

Presented before Lynnfield Lions' Club, Lynnfield, Massachusetts—December 1960.