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## Accounts of an Oil Company

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# The Accounts of an Oil Company \*

## II

By H. G. HUMPHREYS

At the present time executives are more concerned than ever before with regard to the conservation of their company resources. In my previous article on this subject, which appeared in the February issue of THE JOURNAL, attention was directed to the importance of the disposition-of-funds statement and the particular advantage of ascertaining the amount of gross additions to properties\* (See schedule below) as well as the net additions (\*\*). In the article mentioned, a brief outline was given of a method of developing the control figure of gross additions. This control figure may be analyzed by means of the appended form:

CHANGES IN PROPERTY ACCOUNT FOR THE PERIOD  
FROM ..... TO .....

*Vertical Classification:*

Consisting of each general ledger property account, divided by departments, covering operating, developing and non-operating properties (e.g. oil and gas properties in operation, distributing stations—each in one amount).

*Horizontal Classification:*

- Total expenditures, including additions to work in progress
- Deduct:
  - Credits on disposals and retirements
  - Cash proceeds
  - Warehouse credits
  - Trade-in credits
- (\*) Remainder, being gross additions to properties
- Transfers—
  - Total of "in" equal to total of "out"
- Deduct:
  - Charges to reserves
  - Charges to profit and loss
  - Cancelled leases
  - Other property disposals and retirements
- (\*\*) Balance being net additions to properties

It is perhaps needless to say that before making capital expenditures an estimate of the cost of each project should be made in detail and be officially approved and that actual expenditures

\*The first article in this series appeared in THE JOURNAL OF ACCOUNTANCY for February, 1933. The third article will appear in the May, 1933, issue.—EDITOR.

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in excess of respective estimates should be investigated and report upon them made to the proper officers.

The peculiarities in the balance-sheet of an oil company, broadly speaking, will be found in four items: properties, reserves, inventories and tax liabilities. The other assets and liabilities are common to most industries.

Another interesting feature lies in the fact that while the debit for raw material (crude oil produced) is a current asset, the corresponding credit is given to oil earnings, valued at the posted market price prevailing at the date of production. The liabilities incident to production consist of operating and maintenance costs, including taxes and insurance, the total of which ordinarily average from ten to twenty cents a barrel. In normal times, the anticipated future earnings from settled crude oil production for a three months' period shown as a current asset in a balance-sheet specially prepared for bankers' information has been allowed as such by bankers. The depletion and depreciation reserves—to be discussed in a subsequent article—account for the decrease in book values of oil properties in respect of crude oil produced.

Come now the departmental investment and income statements. First, they will be submitted in condensed skeleton form, by departments, and in later articles the corresponding details will be discussed. These condensed statements, which follow, are usually compiled for the month and year to date:

(o) ALL DEPARTMENTS

*Properties and Reserves*

Cost of undeveloped and developing oil and gas properties and other non-operating properties . . . . .	\$	
Deduct: reserve for amortization of leases, etc. . . . .	_____	\$
Cost of properties in operation . . . . .	\$	
Deduct: reserve for depletion and depreciation. . . . .	_____	_____
Total depreciated cost of properties . . . . .		\$ <u>          </u>

*General Income Statement*

1. Gross earnings (with the exception of sales by distributing stations for company cars, etc., all inter-company and intra-company sales are eliminated, corresponding elimination being made from next item (2)) . . . . .		\$
2. Deduct:		
Operating expenses, cost of sales, general taxes, selling and administrative expenses, etc. . . . .	_____	
3. Net earnings . . . . .		_____

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4. Add:	Non-operating income—non-recurring . . . . .	\$	
	Non-operating income—recurring . . . . .		
6.	Gross income . . . . .		
7. Deduct:	sundry non-operating charges . . . . .	\$	
8.	Allowance for income taxes . . . . .		
9.	Income available for interest . . . . .		
10. Deduct:	interest and discount expenses . . . . .		
11.	Income before capital extinguishments (taken up as resources in disposition-of-funds account) . . . . .		
12. Deduct:	depletion, depreciation, amortization, canceled leases, disposal of assets, retirements and other capital extinguishments . . . . .		
13.	Net income . . . . .	\$	

NOTE: (a) Total depreciated cost of properties, as above, is the aggregate of corresponding costs per departmental statements (1-8) following: Costs of non-operating properties are charged against the department which will eventually operate them—e.g., undeveloped oil and gas properties are included in (1) statement of oil and gas properties. Accordingly, canceled leases are deducted from income in the same statement.

(b) Net income (item 13 above) less non-operating income, non-recurring (item 4 above) is the aggregate of net income per departmental statements (1-8) following.

(c) The following are the general expenses (net) which are apportioned over departments 1-8 in ratio to respective depreciated cost of properties at the date of the balance-sheet:

- (1) Administrative expenses not directly allocable to departments
- (2) Non-operating income—recurring
- (3) Sundry non-operating charges
- (4) Allowance for income taxes
- (5) Interest and discount expenses

(d) In making state income-tax returns of a company which operates or has investments in two or more states, one is beset with many difficulties. Certain income and expenses may be directly allocated to a given state in accordance with the income-tax laws of that state. Some items of income are non-taxable and some expenses are non-deductible—these are eliminated. The balance may be distributed over states in accordance with the principle of apportionment above mentioned.

(1) OIL AND GAS PROPERTIES

Cost of properties . . . . .	\$	
Deduct: reserve for depletion, depreciation and amortization . . . . .		
Depreciated cost of properties . . . . .	\$	

*Condensed Summary of Income*

*Crude oil sales—external . . . . .	\$	
*Crude oil sales—internal . . . . .		
*Inventory increase (closing inventory being valued at prevailing posted market prices at date of balance-sheet) . . . . .		
Crude oil production . . . . .		

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Gas sales . . . . .	\$	
Miscellaneous earnings . . . . .		_____
Gross earnings . . . . .		_____
Deduct:		
Operating and maintenance expenses . . . . .	\$	
General expenses—direct . . . . .		_____
General expenses (net) apportioned . . . . .		_____
Income before capital extinguishments . . . . .		_____
Deduct: depletion, depreciation, amortization, canceled leases, other capital extinguishments and property disposals . . . . .		_____
Net income . . . . .	\$	=====
*NOTE: state barrels and amount		

(2) CRUDE-OIL STORAGE

Cost of properties (land, easements, tanks, etc.) . . . . .	\$	
Deduct:		
Reserve for depreciation . . . . .		_____
Depreciated cost of properties . . . . .	\$	=====

*Condensed Summary of Income*

*Sales—external . . . . .	\$	
*Sales—internal . . . . .		_____
Miscellaneous earnings—external . . . . .		_____
Miscellaneous earnings—internal . . . . .		_____
Total gross earnings . . . . .		_____
Deduct:		
*Crude oil purchased . . . . .	\$	
*Inventory decrease or increase . . . . .		_____
Operating and maintenance expenses . . . . .		_____
General expenses—direct . . . . .		_____
General expenses (net)—apportioned . . . . .		_____
Income before capital extinguishments . . . . .		_____
Deduct: depreciation and property disposals . . . . .		_____
Net Income . . . . .	\$	=====
*NOTE: state barrels and amount		

(3) PIPE-LINE DEPARTMENT—CRUDE OIL

Cost of properties . . . . .	\$	
Deduct: reserve for depreciation . . . . .		_____
Depreciated cost of properties . . . . .	\$	=====

*Condensed Summary of Income*

Pipage—external . . . . .	\$	
Miscellaneous earnings—external . . . . .		_____
Pipage—internal . . . . .		_____
Miscellaneous earnings—internal . . . . .		_____
Gross earnings . . . . .		_____
Deduct: operating and maintenance expenses . . . . .	\$	
General expense—direct . . . . .		_____
General expenses (net)—apportioned . . . . .		_____
Income before capital extinguishments . . . . .		_____

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Deduct: depreciation and property disposals . . . . .	\$ _____
Net income . . . . .	\$ _____

Barrelage:

Gross barrels gathered . . . . .	
Pipe-line allowance . . . . .	_____
Barrels to be accounted for . . . . .	=====

NOTE: It is generally known that the large pipe line companies (common carriers) carry their accounts in accordance with the I.C.C. classification. The above form has to do with a comparatively small pipe-line system.

(4) NATURAL GASOLINE DEPARTMENT

Cost of properties . . . . .	\$ _____
Deduct: reserve for depreciation . . . . .	_____
Depreciated cost of properties . . . . .	\$ _____

*Condensed Summary of Income*

*Net sales of products . . . . .	\$ _____
External . . . . .	
Internal . . . . .	
*Residue gas sales . . . . .	
External . . . . .	
Internal . . . . .	
Miscellaneous earnings . . . . .	
External . . . . .	
Internal . . . . .	
Gross earnings . . . . .	_____
Deduct: . . . . .	
**Casinghead gas purchases . . . . .	\$ _____
Dry gas purchases . . . . .	
Operating and maintenance expenses . . . . .	_____
*Production . . . . .	
*Inventory decrease or increase . . . . .	
Selling expenses—apportioned . . . . .	
General expenses—direct . . . . .	
General expenses (net)—apportioned . . . . .	_____
Income before capital extinguishments . . . . .	_____
Deduct: depreciation and property disposals . . . . .	_____
Net income . . . . .	\$ _____

NOTE: \*state gallons and amount  
 \*\*State M. cub. ft. and amount

(5A) REFINERY DEPARTMENT

Cost of properties . . . . .	\$ _____
Deduct: reserve for depreciation . . . . .	_____
Depreciated cost of properties . . . . .	\$ _____

*Condensed Summary of Income*

*Net sales of products—external . . . . .	\$ _____
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*Net sales of products—internal . . . . .	\$
Miscellaneous earnings—external . . . . .	
Internal . . . . .	_____
Gross earnings . . . . .	_____
Deduct:	
*Crude oil consumed, plus pipage . . . . .	\$
Processing loss (quantity only) . . . . .	
Operating & maintenance expenses . . . . .	
*Purchased products . . . . .	
*Inventory decrease or increase . . . . .	
Selling expenses—apportioned . . . . .	
General expenses—direct . . . . .	
General expenses (net)—apportioned . . . . .	_____
Income before capital extinguishments . . . . .	_____
Deduct: depreciation and property disposals . . . . .	_____
Net income . . . . .	\$ =====
NOTE: *state gallons and/or barrels and amount	

(5B) LUBRICATING DEPARTMENT

Cost of properties . . . . .	\$
Reserve for depreciation . . . . .	_____
Depreciated cost of properties . . . . .	\$ =====

*Condensed Summary of Income*

*Net sales of products—external . . . . .	
*Net sales of products—internal . . . . .	_____
Gross earnings . . . . .	_____
Deduct:	
*Component oils, etc., used . . . . .	
Operating and maintenance expense . . . . .	
Inventory decrease or increase . . . . .	
Selling expenses—apportioned . . . . .	
General expenses—direct . . . . .	
General expenses (net)—apportioned . . . . .	_____
Income before capital extinguishments . . . . .	_____
Deduct: depreciation and property disposals . . . . .	_____
Net income . . . . .	\$ =====
*NOTE: state gallons and amount	

(6) TANK-CAR DEPARTMENT

Cost of properties . . . . .	\$
Deduct: reserve for depreciation . . . . .	_____
Depreciated cost of properties . . . . .	\$ =====

*Condensed Summary of Income*

Car rentals—external . . . . .	\$
Car rentals—internal . . . . .	
Mileage—company cars . . . . .	
Mileage—leased cars . . . . .	

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Repairs for outside concerns . . . . .	\$
Miscellaneous earnings external . . . . .	
Internal . . . . .	_____
Gross earnings . . . . .	
Car-shop expenses . . . . .	
Repairs by railroads and others . . . . .	
Car rents . . . . .	
Miscellaneous operating expenses . . . . .	
General expenses—direct . . . . .	
General expenses (net)—apportioned . . . . .	_____
Income before capital extinguishments . . . . .	
Deduct: depreciation and property disposals . . . . .	_____
Net income . . . . .	\$ _____
NOTE: in the general income statement the net income of this department is applied in reduction of expense.	

(7) DISTRIBUTING STATIONS

Cost of properties . . . . .	\$
Deduct: reserve for depreciation . . . . .	_____
Depreciated cost of properties . . . . .	\$ _____

*Condensed Summary of Income*

*Net sales of gasoline, lubricants, etc. . . . .	\$
Net sales of other merchandise . . . . .	_____
Gross earnings . . . . .	
Deduct:	
*Purchases from refinery, lubrication department and natural gasoline department . . . . .	\$
*Products purchased—external . . . . .	
Other merchandise purchased—external . . . . .	
Freight on purchases . . . . .	
*Inventory decrease or increase . . . . .	
Direct operating and maintenance expenses . . . . .	
General expenses—direct . . . . .	
General expenses (net)—apportioned . . . . .	_____ \$ _____
Income before capital extinguishments . . . . .	
Deduct: depreciation and property disposals . . . . .	_____
Net income . . . . .	\$ _____
*NOTE: state gallons and amount	

(8) INTERNAL UTILITIES

Drilling, cleaning out and fishing tools	}	Cost of properties . . . . .	\$ _____
Ditching machines . . . . .		Reserve for depreciation and property disposals . . . . .	_____
Water systems . . . . .		Depreciated cost of properties . . . . .	\$ _____
Telephone lines . . . . .			
Field camps . . . . .			
Warehouses . . . . .			
Office buildings . . . . .			
Automotive investment . . . . .			
Other internal utilities . . . . .			



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### *Condensed Summary of Income*

(Subdivided by Properties listed above)

Gross earnings . . . . .	\$
Operating expenses and maintenance . . . . .	
General expenses—direct . . . . .	\$
General expenses—apportioned . . . . .	_____
Income before capital extinguishments . . . . .	
Deduct: depreciation and property disposals . . . . .	
Net income . . . . .	\$ _____

The foregoing forms 1-8 are somewhat more condensed than those used in actual practice, particularly as to natural gasoline, refinery, lubricating and stations departments. However, the details of these four departments are to be given in subsequent articles, together with a combined marketing statement. For the reader's present information, the following brief outline of the forms in the comptroller's summary book may suffice. This book contains a separate sheet for each department and internal utility, the horizontal classifications of which consist of fourteen (14) columns: (1) close of last year, (2) to (13) monthly transactions January to December of current year, (14) close of current year. The description of the vertical classification might be:

Property:	Income:
Opening balance	(a) Gals. of sales (b) amount of sales
Gross additions	divided by products (or commodities) subdivided by grades
Other changes	
Closing balance	Deductions from sales:
Reserves:	Discount on sales
Opening balance	Quantity discount allowance
Additions per	Other deductions
profit and loss	Other items would be substantially
Other changes	as shown in the forms 1-8 given
Closing balance	here, arranged to show cost of sales
	or net back (sales less expenses),
	followed by essential per gallon
	and percentage figures.